



AGB
RISK CONTROL SERVICES LTD

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CASE STUDY

Independent Broker based in Midlands

CIRCUMSTANCES

Broker held £40k Food Processing Risk. Client acquired by larger group and covers potentially going to be absorbed. Broker approached FD who gave opportunity to look at overall portfolio as holding insurer raised concerns regarding fire separation on main site of parent. Broker has a budget allocated for Risk Consultancy work each year to invest in trophy case support.

REPORT

AGB commissioned by broker to write full report to assist in market presentations and allow exploration of deductible & funding options with range of insurers.
Property & Casualty.

COST

£1500 plus VAT. 2 site reports structured with client's team and capped at hourly rate paid by Broker.



OUTCOME

Broker obtained £200k additional case by appointment in advance of renewal after time spent with client without having to market.